

SMALL BUSINESS EXCHANGE

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Voice of Small, Emerging Diversity Owned Businesses Since 1984

NEWS • INFO • BIDS

PURCHASING

Business Outreach Committee (BOC)

UPCOMING CONTRACTING OPPORTUNITIES (SELECTED AGENCIES) (Partial Listing):

SANTA CLARA VALLEY TRANSPORTATION AUTHORITY (VTA)

VTA: Liz Brazil
DBE Program Manager
(408) 321-5874 or liz.brazil@vta.org

Tasman Drive Sanitary Sewer
Issue Date*: Dec 9, 2015
Est. \$: TBD

Pavement Management - North Yard
Issue Date*: Dec 17, 2015
Est. \$: TBD

SVBX Residential Noise Insulation Program (RNIP)
Issue Date*: Jan 13, 2016
Est. \$: TBD

LRV Hoist & Dust Separation Wall
Issue Date*: Feb 10, 2016
Est. \$: TBD

VTA Communications Backbone
Issue Date*: Feb 10, 2016
Est. \$: TBD

Santa Clara Pedestrian Underpass Extension
Issue Date*: Mar 31, 2016
Est. \$: TBD

SAN FRANCISCO BAY FERRY (WETA)
WETA: Lauren Gularte
Admin/Policy Analyst, (415) 364-3188 or
gularte@watertransit.org

M/V Gemini Quarter-Life Refurbishment, RFP for Construction
Issue Date*: Nov 2015
Est. \$: TBD

Central Bay Maintenance Facility, RFP for Construction
Issue Date*: Winter 2015
Est. \$: TBD

You can view the rest at:
http://www.transbaycenter.org/uploads/2009/07/BOC_Newsletter_NO_29_Fall_2015.pdf

Source: www.transbaycenter.org

High Speed Rail Opportunities \$100 Billion in Projects!

The High Speed Rail Conference starts next week. Los Angeles, CA December 9-11

The conference takes place at Caltrans Headquarter Building at 100 S. Main St., in downtown LA.

Seats are selling out fast! Don't miss the largest gathering of high speed rail experts, construction companies, designers, real estate developers, investors, and political and business leaders bringing high speed rail to America.

This year's theme is "Thinking Big, Transforming Regions" and is well represented by leading movers and shakers rapidly delivering the future Americans want.

There's still time to exhibit your firm and showcase your services to these leaders. Establish your firm as a leader in HSR.

Register today at:
www.ushsr.com/conferenceregistration.html

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Jeff Morales
California HSR Authority



Brian Kelly
California State Transp. Agency



Phil Washington
Los Angeles MTA



Rod Diridon
Minerta Transp. Institute



Kome Ajise
Caltrans



Carrie Bowen
Caltrans



Don Sepulveda
Los Angeles MTA



Thea Selby
CAHSR

Who's The Boss? More Women Decide They Are

Business Woman Offers Advice To Others Ready To Take The Entrepreneurial Plunge

It's estimated that more than 9.1 million women now lead their own enterprises. What's more, from 1997 to 2014, when the number of businesses in the United States grew by 47 percent, those owned by women grew by 68 percent, according to a report published by American Express OPEN.

One woman who is part of that trend – and is helping other women become their own bosses, too – says those statistics may not be that surprising.

"I think many women are willing to branch out on their own because they decide that the benefits outweigh the risks," says Dr. Diana Hoppe, founder of Amazing Over 40 Inc. (www.amazingover40.com), a health coaching certification program for

women. "We live in a time when people often reinvent themselves because job opportunities are limited or they are looking for new challenges."

Hoppe says that when you do that, it's important to study the market to see where the opportunities are going to be and find a good fit for yourself.

"The women I work with who are going into health coaching, for instance, understand that having a health coach is a major trend in fitness," she says. "So look at the trends. Where will the opportunities be?"

Dr. Diana Hoppe says there are plenty of advantages to starting a business. Among them:

- **Be Your Own Boss.** When you own your own business, you can discover what it's like to be fully independent, dictating your own path without anyone looking over your shoulder. You're the boss and the decisions are yours.
- **Set Your Own Schedule.** Maybe you want to work a full 40-hour week, or maybe you are seeking a part-time schedule. When you are setting up your own business, you have more flexibility about when, where and how you work.
- **Find Work That Fulfills You.** Those who start a business can create a career for themselves that provides fulfillment. Hoppe says she has seen that in action with women who decided to become health coaches. They can personally change the lives of the clients they work

with, helping them take charge of their health and discover their best selves. "I think it's always important – whether you are launching a business or building a career working for someone else – that you find something you consider rewarding," she says.

But it's also critical to have a strong business plan so that you understand the market, have specific goals and know how to achieve those goals.

"If you don't focus on building a strong foundation for your business at the beginning, it is likely to fail or not grow as fast as it can," Hoppe says.

Among the factors to consider is that some businesses require more overhead than others. For example, if you are working from home, you don't need to worry about leasing commercial space. Regardless, it's crucial to make sure you have the necessary capital for whatever business you launch.

That's been challenging at times for women, according to the National Women's Business Council. Research shows that businesses owned by women start with about half the amount of capital as men, the council reports. But don't think you need millions of dollars, Hoppe says. Many successful businesses have been started with a relatively small amount of money.

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Councilmember Cantrell Speaks at City of San Francisco's Disaster Resilience Summit



On December 1, 2015, at the invitation of San Francisco Mayor Edwin Lee, District "B" Councilmember LaToya Cantrell was the guest speaker at the City's Disaster Resilience Summit. In her speech, she shared lessons learned from her leadership of the Broadmoor neighborhood following Hurricane Katrina and the Federal Levee Disaster.

Mayor Lee, whose city faces continuous threats from earthquakes and drought, worked closely with Councilmember Cantrell and other community leaders during the recovery after Katrina. He said he learned many valuable lessons in New Orleans that have enabled San Francisco to create a plan that avoids the considerable challenges New Orleans faced every step of the way.

Councilmember Cantrell stated, "I was inspired by San Francisco's community leaders and the City's staff who have done a fabulous job with San Francisco's whole community approach for disaster resilience. I was reminded that New Orleans must continue to be active, intentional and undeterred about the resilience of our City."

In the wake of large scale disasters such as Hurricanes Katrina and Sandy, U.S. cities are increasingly aware that organizations working at the neighborhood level will be on the forefront to meet the residents' needs in the hours, days and weeks after a crisis. It is essential that cities expand their capacity to provide for citizens and create neighborhood-wide efforts for care and support services for all residents.

Councilmember Cantrell added, "The conditions of our cities, our country and the world are

changing fast. It is a top priority to do all we can to make our City sustainable and to lessen the stress we as citizens create for our climate and environment. And we must be prepared, from the grass roots up, not just for the type of disasters we know we are vulnerable to such as floods and hurricanes. We also need to be prepared for mass shootings, attacks and natural disasters that we can not yet imagine."

"I appreciate everything Mayor Landrieu is doing to help create a more resilient New Orleans. I look forward to vetting and adopting a wide range of measures to strengthen our City, from those that the Mayor brings back from the Paris summit on the environment, to supporting ideas as simple as decreasing the number of plastic bags in our landfills and neighborhood vacant lots," continued Cantrell.

San Francisco's Empowered Communities Program specifically supports resident leaders as they implement a series of modules that help them create goals and objectives to guide their resilience investments for years to come. To learn more about the work of the Neighborhood Empowerment Network, <http://empowers.org/>

Source: New Orleans City Council



District "B" Councilmember Cantrell with San Francisco Mayor Edwin Lee

Black Construction: Its Legacy and Future

By Harry C. Alford



"BEYOND THE RHETORIC"

One of the richest legacies of African descendents is construction. From the pyramids of Egypt to the building of America, Blacks have been involved in this industry that will survive the times. We will always build. Even when we demolish existing structures it is because we are about to build something new to replace

it. Yes, construction has a certain future. It is a producer of many jobs and can provide not only a living for the laborers in the business but wealth for entrepreneurs to be handed down generation by generation.

African slaves were brought to this continent in the early 1500's to build New York (New Amsterdam at the time), Philadelphia, Baltimore, Washington, DC and the entire Southeastern territories. The craftsmanship that was learned through this action gave freed slaves an advantage as we slowly approached the Industrial Revolution. America relied on the crafts learned by Blacks during slavery and passed along to offspring from generation to generation. Even "Chicken George's" son in the Roots documentary owned a lumber yard to sell supplies to the local black craftsmen who were the builders of the community.

As I grew up in Ventura County, CA, it was marvelous to admire the parents of my friends. The Gaston's, from east Texas, were masters at drywall. The Drayton's, from Louisiana, could lay masonry like no one else. The Gordon's, from Georgia, were expert hod carriers. No one could build a spiral staircase like Frank Williams, from Louisiana. He was so good that the wealthy would fly him to Australia, Japan, etc. to build spiral staircases for custom designed mansions. He spent most of his local time doing it for homes in Hollywood and Beverly Hills. He raised 18 children from the profits of his craft. There were many more transplanted craftsmen in my Southern California home and they were barely literate and uneducated but they mastered their crafts.

Due to the Jim Crow laws of the South, there were many Black southern craftsmen who would travel to perform their skills. Many would go to places like New York, Philadelphia, Detroit, etc. and would out compete local white contractors who could not perform as well as they did and could not settle for their affordable pricing. It was because of this, that construction unions in the North were formed to block out Black crews from coming into communities and providing a better service for a cheaper price. Soon after the unions were formed they set in motion the Davis-Bacon Act (named for two New York congressmen). This act set up arbitrary labor wage scales so that Black craftsmen could no longer under price their white counter parts. They all had to pay a certain price, prevailing wage, at a minimum and competition became no more. With the price competition out of the way, the whites moved in through political favor and blatant racism. This would be followed with Project Labor Agreements which meant some projects would be declared "Union Only". With the construction unions discriminating against Blacks, PLA's would also mean "Whites Only".

Construction unions have made it rough for Black laborers and downright lethal for Black owned construction companies. However, some of the best have made it through the years. Almost all of the longstanding Black construction companies have Southern roots. Let's look at three of the largest. Powers & Sons, SR Smoot and Russell began their businesses in Mississippi, West Virginia and Georgia respectively. The founders stressed education on

their children and today the second generation is bearing the fruits of that education (Purdue, Michigan St. and Tuskegee respectively) and yielding great dividends. The third generation is settling in and they aren't just getting college degrees in engineering. The degrees are coupled with Construction Management, Architecture, Law, MBA, etc.

It is not just craftsmanship any longer. It is construction management, program management, urban development, design and build to order, etc. The construction industry demands political clout and the arrival of Black political power is right on time as city councils, school boards and mayoral offices have courageous leaders who happen to be of the same background as our Black contractors. The new generation in construction is something we can all be proud of. A new and better era is about to fully evolve.

Of course, racism still exists as well as conspiring unions and anti-affirmative action zealots who believe it is the destiny of Blacks to fail at business and not be considered a part of this economy. We will defeat them. In fact, we love to fight them at every corner as we have a rising inventory of great entrepreneurs who have derived from the craftsmanship that actually built this nation and empires from Timbuktu to Ramses II. A family tradition continues!

Mr. Alford is the co-founder, President/CEO of the National Black Chamber of Commerce. Website: www.nationalbcc.org.

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Workforce Development

The African-American Labor Force in the Recovery

Blacks in the Labor Force at a Glance

African Americans made up 11.6 percent of the U.S. labor force — those employed or looking for work — in 2011.¹ African Americans have comprised a gradually growing share of the U.S. labor force over time, rising from 10.9 percent in 1991. Overall, in 2011, 18 million Blacks were employed or looking for work, representing 61.4 percent of all African Americans, somewhat less than the 64.1 participation rate for all Americans.

In 2011, about half of Blacks aged 16 and older had a job, and 18.0 percent of those employed worked part-time.² Blacks are the only racial or ethnic group for whom women represent a larger share of the employed than do men — more than half (53.8 percent) of employed Blacks in 2011 were women, compared to 46.0 percent among employed Whites. Nonetheless, employed black women still earn less than employed black men — black women earn roughly \$0.91 to every dollar earned by black men. While the wage gap among Blacks is smaller than that for Whites, this is largely driven by the fact that African-American men face lower wages compared to men in other race groups in the economy. Black men employed full time earned on average \$653 per week in 2011, 76.3 percent of the average salary earned by white men. By contrast, black women earn on average \$595 per week or 84.6 percent of the average salary earned by white women.³ While the gap between black and white men fell substantially during the 1990s due to increased occupational desegregation, in the last few years the gap in earnings remained stable throughout the recent recession and recovery period.⁴

More than a quarter of employed black workers aged 25 or older have earned a college degree, a share that exceeds that for Hispanics⁵ but continues to trail that for Whites. While black workers continue to trail Whites in educational attainment, the number of African Americans with a college degree has been growing faster. In the past decade, the number of black workers with a college degree has increased by over a quarter, compared to a fifth among White workers. Black workers are more likely to be employed in the public sector than are either their white or Hispanic counterparts. In 2011, nearly 20 percent of employed Blacks worked for state, local, or federal government compared to 14.2 percent of Whites and

10.4 percent of Hispanics. Blacks are less likely than Hispanics and nearly as likely as Whites to work in the private sector, not including the self-employed.⁶ Few Blacks are self-employed — only 3.8 percent reported being self-employed in 2011 — making them almost half as likely to be self-employed as Whites (7.2 percent).

The average unemployment rate for Blacks in 2011 was 15.8 percent, compared to 7.9 percent for Whites, and 11.5 percent for Hispanics. Historically, Blacks have had persistently higher unemployment rates than the other major racial and ethnic groups. In addition, the increase in the black unemployment rate during the recession was larger than that for other races partly because workers with less education are particularly hard hit during recessions. Moreover, the unemployment rate for Blacks was slower to fall after the official end of the recession. The slower recovery for African Americans in the labor market has been partly the result of government layoffs after the official end of the recession. Blacks have been more vulnerable to the drastic layoffs in government in the past two years because they make up a disproportionate share of public sector workers. Moreover, with the exception of health and education, Blacks are under-represented in the sectors that have experienced the greatest job growth during the recovery, including manufacturing and professional and business services.

In addition, once unemployed, Blacks are less likely to find jobs and tend to stay unemployed for longer periods of time. Blacks remained unemployed longer than Whites or Hispanics in 2011, with a median duration of unemployment of 27.0 weeks (compared to 19.7 for Whites and 18.5 for Hispanics). Nearly half (49.5 percent) of all unemployed Blacks were unemployed 27 weeks or longer in 2011, compared to 41.7 percent of unemployed Whites and 39.9 percent of unemployed Hispanics. Once a worker is unemployed for a prolonged period, it becomes harder to find a new job. Job search becomes harder for such an individual because the worker may not have the networks of employed friends and family to refer them to jobs and because they may become disconnected and depressed the longer they remain unemployed.⁷ Also, job search becomes more difficult without income support, as an unemployed person may not have the resources to afford transportation, seek information and even afford clothes for

interviews.⁸ Finally, as the pool of applicants grows larger, employers sometimes use employment status, including unemployment duration, and credit ratings as ways to screen out candidates even if these are poor screens and these candidates may be qualified for the jobs.⁹

Recently there have been some encouraging signs for African Americans. The unemployment rate for Blacks has been trending down since summer 2011. In January 2012, the unemployment rate for Blacks was 13.6 percent; down 3.1 percentage points from the peak of 16.7 percent in August 2011.¹⁰ Continuing employment gains in private sector health care jobs since the end of the recession have helped to bring the unemployment rate down for Blacks, as this industry has a large share of African-American workers. Over the past year ending in January 2012, Blacks have seen strong job growth in a diverse range of industries, including financial activities, professional and business services, and education and health services. African Americans are also benefiting from the slowing pace of job losses in state and local government which have disproportionately affected them.

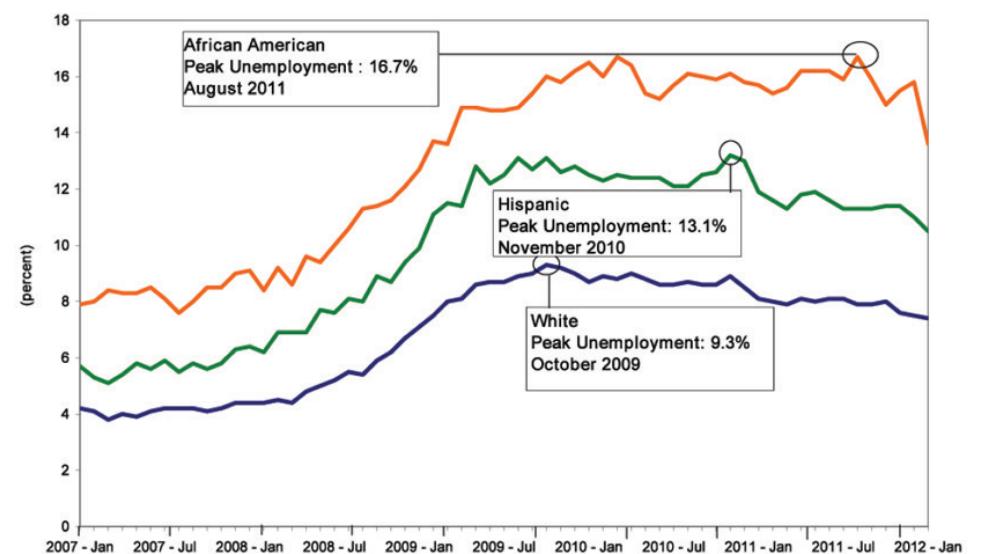
Periods of High Unemployment

In January 2007, the year the recession began, the unemployment rate for black workers was 7.9 percent, compared to 4.2 percent for Whites and 5.8 percent for Hispanics. By January 2009, the unemployment rates had climbed to 7.1 percent for Whites, 12.7 percent for Blacks and 10.0 percent for Hispanics. By the end of 2010, the unemployment rate for Blacks had risen more than for either Whites or Hispanics.

Unemployment for the nation peaked at 10 percent in October 2009, while the unemployment rate for Blacks continued to rise before peaking at 16.7 percent in August 2011 (Chart 1). In comparison, the unemployment rate for Whites peaked along with the national rate in October 2009 at 9.3 percent. Hispanic unemployment peaked at 13.1 percent in November 2010.

Chart 1 (Below): Unemployment Rate for African Americans, Hispanics and Whites (seasonally adjusted monthly data, January 2007 - January 2012)

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Affordable Housing

New Affordable Homes at Fulton 555

Fulton 555 is pleased to announce a new affordable homeownership opportunity in San Francisco's Hayes Valley district. The 17 new homes consist of 9 one-bedroom homes, and 8 two-bedroom homes available through the Mayor's Office of Housing.

Prices range from \$245,700 - \$287,532 without parking and \$366,141 - \$408,204 with parking. 9 parking spaces will be made available to Below Market Rate buyers for \$125,000 each by final lottery rank. The 9 parking spaces will be offered to Below Market Rate buyers until three of the Below Market Rate buyers have entered into a contract to purchase one parking space. Buyers must be first-time homebuyers and buyers must not exceed the following income levels:

100% of Maximum Income by Household Size derived from the Unadjusted Area Median Income (AMI) for HUD Metro Fair Market Rent Area (HMFA) that contains San Francisco 2015.

A one person household can make no more than \$71,350

A two person household can make no more than \$81,500

A three person household can make no more than \$91,700

A four person household can make no more than \$101,900

Applications are due on Tuesday, January 12th, by 5:00pm PST.

Please contact Matthew Joseph at the Fulton 555 Sales Center for an application and more information; Matthew@fulton555.com and (415) 519.3367.

For information on the building, please visit <http://fulton555.com/BMR>. Please visit the Mayor's Office of Housing website for further program details and buyer guidelines www.sf-moh.org.

Homes are available through the San Francisco Mayor's Office of Housing and are subject to monitoring and other restrictions.



IMPORTANT NOTICE TO DBE

If you are a Disadvantaged Business Enterprise (DBE)

who is serious about participating

in state and federal DOT construction projects,

you need to be listed in the SBE Database®.

Visit www.sbeinc.com or call 1-800-800-8534 to join.

A service of the Small Business Exchange®

California Sub-Bid Request Ads

Taber Construction Inc.

2278 Pike Court Concord CA 94520
Phone (925) 682-6133 • Fax (925) 682-6122

Project: Seismic Retrofit of PWTP Control Building and Clear well Recoat
Location: San Jose CA

Owner: Santa Clara Valley Water District (Contract C0609)
Bid Date: December 16, 2015 @ 2:00 PM VIA Facsimile Only

Taber Construction Inc. is requesting proposals from qualified subcontractors and suppliers for the above mentioned project.

The project includes at least the following divisions of work:

Demolition, earthwork, concrete, reinforcing steel, structural steel, metal deck, rough carpentry, insulation, metal wall panels, sheet metal, standing seam metal roofing, joint sealants, metal doors, door hardware, drywall, tile, painting, toilet compartments, louvers, lockers, plumbing, HVAC, electrical, pipeline work, structural aluminum, gratings, stairs, railings, protective coatings, geodesic aluminum roof, reservoir testing, cathodic protection.

In general the project includes renovation and seismic retrofit of the existing control building; the reservoir will receive a new shell ring, aluminum geodesic roof, column foundations, coatings and cathodic protection. Subcontractors proposing on the geodesic dome, steel reservoir modifications, and steel reservoir coatings must have attended the jobsite visit on November 30, 2015.

All questions must be submitted in writing, by fax or email. Hard copy sets of plans and specs can be viewed in our office by appointment; contact Bret for assistance. It is imperative that all prospective bidders carefully review and account for all safety, quality, and testing provisions; no additional compensation will be made for failure to include the aforementioned requirements in your proposal. All subcontractors will be required to execute a standard Taber Construction Inc subcontract agreement without modifications; a copy of the standard agreement will be furnished upon written request. Taber Construction Inc is an equal opportunity employer. We encourage participation from DBE, WBE, SBE, LBE, DVBE, MBE, and all other subcontractors and suppliers. Taber Construction Inc. is signatory to the Carpenters and Laborer's Collective Bargaining Agreements. All Subcontractors shall be required to provide 100% performance and payment bonds from a surety acceptable to Taber; Taber will reimburse subcontractor up to 1.5% for the bond premium. Listing of a subcontractor by Taber shall not be deemed acceptance of all subcontractor's proposal terms and conditions. Please contact our office for assistance with bonding, lines of credit, equipment, materials, and insurance. Taber will make every effort to break-out work into smaller more economically feasible packages.

Taber Construction Inc.

2278 Pike Court Concord CA 94520
Phone (925) 682-6133 • Fax (925) 682-6122

Project: 2016-1360 Richmond Yard Reactivation P2095
Location: Richmond CA
Owner: AC Transit

Bid Date: January 7, 2016 @ 2:00 PM VIA Facsimile Only

Taber Construction Inc. is requesting proposals from qualified subcontractors and suppliers for the above mentioned project.

The project includes at least the following divisions of work:

Temporary facilities, traffic control, surveying, potholing, demolition, abatement, sealers, reinforcing steel, cast in place concrete, underlayment, cleaning, rough carpentry, casework, FRP, waterproofing, insulation, TPO roofing, sheet metal, fire stopping, joint sealants, expansion control, doors, frames, door hardware, glazing, mirror, windows, non-structural framing, drywall, tile, acoustical panels, vapor control, flooring, wall coverings, painting, refinishing, specialty items, mesh partitions, bird control, toilet accessories, vehicle service equipment, shop equipment, parking control, vacuum, appliances, blinds, countertops, prefabricated structures, elevators, vehicle lifts, fire sprinklers, plumbing, HVAC, electrical, fire alarm, communications, security systems, site concrete, pavement markings, fuel dispensing, water, sewer, storm drainage, breathable air system, spray booths, fabricated equipment.

In general the project includes renovation and seismic retrofit of the existing control building; the reservoir will receive a new shell ring, aluminum geodesic roof, column foundations, coatings and cathodic protection. Subcontractors proposing on the geodesic dome, steel reservoir modifications, and steel reservoir coatings must have attended the jobsite visit on November 30, 2015.

Project plans and specifications can be reviewed at:
<https://www.dropbox.com/sh/k23f5d5dvrhm3x/AAC6w6QJexQ2RyigvdM72F5ra?dl=0>

Subcontractors shall review the link periodically as well as the project owner's website to check for clarification and addendum information. Taber may not issue notification of such document posting; subcontractor is responsible for ensuring that its proposal includes all clarification and addendum; including all documents issued by the project owner.

All questions must be submitted in writing, by fax or email. Hard copy sets of plans and specs can be viewed in our office by appointment; contact Bret for assistance. It is imperative that all prospective bidders carefully review and account for all safety, quality, and testing provisions; no additional compensation will be made for failure to include the aforementioned requirements in your proposal. All subcontractors will be required to execute a standard Taber Construction Inc subcontract agreement without modifications; a copy of the standard agreement will be furnished upon written request. Taber Construction Inc is an equal opportunity employer. We encourage participation from DBE, WBE, SBE, LBE, DVBE, MBE, and all other subcontractors and suppliers. Taber Construction Inc. is signatory to the Carpenters and Laborer's Collective Bargaining Agreements. All Subcontractors shall be required to provide 100% performance and payment bonds from a surety acceptable to Taber; Taber will reimburse subcontractor up to 1.5% for the bond premium. Listing of a subcontractor by Taber shall not be deemed acceptance of all subcontractor's proposal terms and conditions. Please contact our office for assistance with bonding, lines of credit, equipment, materials, and insurance. Taber will make every effort to break-out work into smaller more economically feasible packages.

Tutor Perini | ZACHRY | PARSONS, A Joint Venture

REQUEST FOR BIDS

Inviting qualified bidders including, but not limited to, certified SBEs, DBEs & DVBEs, for:

Proposed AT&T Duct bank as detailed by the Ready for Construction Drawings
"Construction Package 1" AT&T Duct Bank South of Clinton Ave. to Belmont Ave"

Plans Dated 11-13-2015

BIDS DUE December 23, 2015 by 2:00 PM

Address bids to: TPZPJV, 1401 Fulton St. Suite 400, Fresno, CA 93721,
Attention: William Sario, William.Sario@tpzpjv.com .

TPZPJV, in its sole and absolute discretion, may reject any and all bids, or accept a bid or combination of bids, which will best serve the project's interest. Bonding may be required.

Proposal Form & Scope/Drawings / Specifications / Insurance Requirements (Contractor Controlled Insurance Program) / CBA (Project Labor Agreement) as well as Scope (Bid Package) are available for review at:

• **Share Point Web Site** (interested parties reply to: William.Sario@tpzpjv.com to receive access information for the Share Point website)

• **TPZPJV's Office** - 1401 Fulton Street, Suite 400, Fresno, CA 93721

Requests for Information regarding Bid Package: **Email** William.Sario@TPZPJV.COM or call (559) 400-6001

TPZPJV INTENDS TO CONDUCT ITSELF IN GOOD FAITH WITH SBEs, DBEs & DVBEs REGARDING PARTICIPATION ON THIS PROJECT

NOTE: ASSISTANCE WILL BE GIVEN IN OBTAINING BONDS, LINES OF CREDIT AND/OR INSURANCE AS WELL AS NECESSARY EQUIPMENT, SUPPLIES, MATERIALS OR RELATED SERVICES

AN EQUAL OPPORTUNITY EMPLOYER

PROJECT: RUNWAY 7L-25R SAFETY AREA IMPROVEMENTS AND PAVEMENT REHABILITATION PROJECT

THE CITY OF LOS ANGELES, LAWA #25123
LOS ANGELES INTERNATIONAL AIRPORT, CA

****THIS PROJECT HAS A 10% DBE GOAL****

BID DATE: DECEMBER 8, 2015 • BID TIME: 2:00 P.M.

Please respond by 4:00 p.m., DECEMBER 7, 2015

We are seeking quotes from all small business concerns - CERTIFIED DBE including, but not limited to, the following work items: SWPPP, HAZARDOUS MATERIAL MITIGATION, SWEEPING, FLAGGING, SECURITY SERVICES, JET BLAST FENCE, JOBSITE TRAILER, CONSTRUCTION BARRICADES, ELECTRICAL (AIRFIELD), HARD REMOVALS, CLEAR AND GRUB, EXCAVATION & GRADING, CONTAMINATED SOIL REMOVAL AND DISPOSAL, POTHOLING, SUBGRADE PREPARATION, AGGREGATE SUBBASE, CRUSHED AGGREGATE BASE, ASPHALT CONCRETE, ASPHALT TRUCKING, ASPHALT OIL, SPALL REPAIR, SOIL-CEMENT, BRIDGE MODIFICATIONS, CONCRETE WORK, REBAR, STORM DRAIN, MINOR STRUCTURES, UNDERGROUND INFILTRATION SYSTEM, AIRFIELD STRIPING / PAVEMENT MARKINGS, REMOVAL, HYDROSEED, TRAFFIC SIGNS, JOINT SEAL, SAWCUT GROOVING, GEOGRID, EQUIPMENT RENTAL, TRUCKING (HAUL)

Coffman Specialties, Inc. is signatory to Operating Engineers, Laborers, Teamsters, Cement Masons and Carpenters unions. Quotations must be valid for the same duration as specified by the Owner for contract award. Insurance and 100% Payment & Performance Bonds will be required, and will pay up to 1.5% for the cost of the bond. Waiver of Subrogation will be required. We will provide assistance/advice with obtaining Bonds/Insurance/Credit/Equipment. Subcontractors must provide contractor's license number and Department of Industrial Relations (DIR) registration number with their quote. Plans and specs are available at no cost to interested DBE firms from the OWNER, LOS ANGELES WORLD AIRPORTS on the BAVN Website: WWW.LABAVN.ORG using the BID ID # 25123 and/or our San Diego Office. We are an EOE & seriously intend to negotiate with qualified firms.

If you have any questions, Please contact Marty Keane: Phone 858-536-3100, Fax 858-586-0164 or email estimating@coffmanspecialties.com.

Non-DBE Subs/Suppliers: Indicate 2nd tier participation offered on your quotation as it will be evaluated with your price. For any bid proposal submitted on or after March 1, 2015 and any contract for public work entered into on or after April 1, 2015, the following registration requirements apply: Every Subcontractor is required to be registered to perform public work pursuant to Section 1725.5 of the Public Contract Code. No Contractor or Subcontractor shall be qualified to bid on, be listed in a bid proposal pursuant to Section 4104 of the Public Contract Code, or engage in the performance of any contract for public work, unless currently registered to perform public work pursuant to Section 1725.5. No bid shall be accepted nor any subcontract entered into without proof of the Subcontractor's current registration to perform public work pursuant to Section 1725.5. If used in our Bid, Coffman Specialties requires this proof be submitted w/in 24 hours of Bid Date.



9685 Via Excelencia, Ste 200 • San Diego, CA 92126
Phone: (858) 536-3100 • Fax: (858) 586-0164
e-mail inquiries to: estimating@coffmanspecialties.com

Shimmick Construction Company Inc.

8201 Edgewater Drive, Suite 202 • Oakland, CA 94621
Phone (510) 777-5000 • Fax (510) 777-5099

DBE Subcontractor/Supplier Bids Requested For:
Golden Gate Bridge Physical Suicide Deterrent System
Golden Gate Bridge, Highway and Transportation District
City and County of San Francisco and Marin County, California
Contract No. 2016-B-1

Bid Date: January 12, 2016 until 2:00PM

Fax all quotes to 510-777-5099

Requesting certified DBE Subcontractor and Supplier Quotes on: Misc. Supplies, Safety, Petroleum, Oil & Lubricants, Steel, Paint, Fencing, Electrical & Signals, Tools, Signage, Traffic Control, Steel Structures, Lumber, Clean & Paint Steel, Trucking

This is a security sensitive project. Please note that prior to viewing plans & specifications for this project, all firms MUST be cleared by the GGBHTD. To begin the clearance process, please express interest to bidquestions@goldengate.org.

Subcontractors and Suppliers interested in this project may contact Osama Martell by phone at (510) 777-5057.

100% Performance and Payment bonds with a surety company subject to approval of Shimmick Construction Company, Inc. are required of subcontractors for this project. Shimmick Construction will pay bond premium up to 1.5%. Subcontractors will be required to abide by terms and conditions of the AGC Master Labor Agreements and to execute an agreement utilizing the latest SCCI Long Form Standard Subcontract incorporating prime contract terms and conditions, including payment provisions. Shimmick Construction's listing of a Subcontractor is not to be construed as an acceptance of all of the Subcontractor's conditions or exceptions included with the Subcontractor's price quote. Shimmick Construction requires that Subcontractors and Suppliers price quotes be provided at a reasonable time prior to the bid deadline to enable a complete evaluation. For assistance with bonding, insurance or lines of credit contact Scott Fairgrieve at (510) 777-5000.



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Workforce Development

Paychex | IHS Small Business Jobs Index Shows Slight Increase in Small Business Employment Growth Heading into the Close of 2015

The Paychex | IHS Small Business Jobs Index increased in November, moving from 100.34 to 100.42, signaling modest gains in employment levels at small businesses across the U.S. The national index increased 0.08 percent from the previous month, but declined 0.31 percent from November 2014. The Mountain region was once again the top-performing regional index. Washington continued to lead states tracked by the index, followed by Texas and Florida. Dallas remained the top-ranked metro area by a wide margin. Other Services (except Public Administration)*, as defined by the Bureau of Labor Statistics, ranked as the top industry sector for small business employment growth, while Manufacturing was the lowest.

"Increasing 0.08 percent, the Paychex | IHS Small Business Jobs Index rebounded from its October decline," said James Duffley, chief regional economist at IHS. "At 100.42, the pace of employment growth is currently 0.42 percent faster than in the base period ten years ago." "As small businesses prepare to end 2015, the index indicates they're hiring," said Martin Mucci, president and CEO of Paychex. "While the pace of job growth doesn't match the levels seen in 2014, small businesses continue to add employees at a pace above our base year."

National Index

Aided by growth in the Middle Atlantic, the

Paychex | IHS Small Business Jobs Index increased 0.08 percent from October to November. The national index has been over 100 for 50 consecutive months. The index is down -0.31 percent from last November. With one month remaining in 2015, job conditions have slowed just 0.14 percent, despite a downward trend for most of the year.

Regional Employment

Essentially flat in November (-0.02 percent), Mountain remained the top region at 101.62. West South Central was the only other region above 101. With the lowest 12-month growth rate (-2.49 percent), job growth in the West North Central slowed for the eighth consecutive month

as oil price deflation continues to take a toll on regional economies. After trending last among regions for several months, the Middle Atlantic jumped two spots with a large 0.48 percent gain from October to November. Middle Atlantic is the lone region with a positive 12-month growth rate.

State Employment Trend

Washington improved 0.45 percent to 103.20 and remained the top-ranked state index. At 100.58, New Jersey is up 1.53 percent from last month and 2.86 percent from last year, the best growth rates among states. Employment growth

■ Continued on page 9

California Sub-Bid Request Ads



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
Contact: Adrienne Lewis
Email: adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
DGS CERTIFIED DVBE
SUBCONTRACTORS & SUPPLIERS
and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES

FOR THE FOLLOWING PROJECT:

**JAMES DENMAN MIDDLE SCHOOL –
WINDOW REPLACEMENT
SAN FRANCISCO, CA**

**BID DATE: December 16, 2015 @ 2:00PM
ESTIMATE: \$1,130,000**

**THIS PROJECT IS SUBJECT TO SFUSD'S
PROJECT LABOR AGREEMENT**

Trades needed but not limited to: Selective demolition, cutting and patching, metal fabrications, rough carpentry, sheetmetal flashing and trim, glazed aluminum curtain walls, aluminum windows and panning, glazing, fixed louvers, tiling repair, hazmat and window shades.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S
AND LABORER'S COLLECTIVE BARGAINING
AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
Contact: Adrienne Lewis
Email: adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
DGS CERTIFIED DVBE
SUBCONTRACTORS & SUPPLIERS
and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES

FOR THE FOLLOWING PROJECT:

**LAKESHORE ELEMENTARY SCHOOL –
WINDOW REPLACEMENT
SAN FRANCISCO, CA**

**BID DATE: December 15, 2015 @ 2:00PM
ESTIMATE: \$1,445,000**

**THIS PROJECT IS SUBJECT TO SFUSD'S
PROJECT LABOR AGREEMENT**

Trades needed but not limited to: Selective demolition, chainlink fencing, concrete formwork, concrete reinforcement, cast in place concrete, rough carpentry, gypsum sheathing board, flashings and sheetmetal work, joint sealers, aluminum windows, aluminum storefronts, glass and glazing, patching Portland cement plaster, gypsum board and plaster, resilient wall base, painting and hazmat.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S
AND LABORER'S COLLECTIVE BARGAINING
AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER



19 PAMARON WAY, NOVATO, CA 94949
PHONE: (415) 382-1188 • FAX: (415) 883-7529
Contact: Adrienne Lewis
Email: adrienne@arntzbuilders.com

REQUESTS QUOTATIONS FROM ALL
DGS CERTIFIED DVBE
SUBCONTRACTORS & SUPPLIERS
and ALL QUALIFIED
SUBCONTRACTORS & SUPPLIERS
FOR ALL TRADES

FOR THE FOLLOWING PROJECT:

**SUTRO ELEMENTARY SCHOOL –
WINDOW REPLACEMENT
SAN FRANCISCO, CA**

**BID DATE: December 15, 2015 @ 2:00PM
ESTIMATE: \$480,000**

Trades needed but not limited to: Selective demolition, rough carpentry, finish carpentry, flashing and sheetmetal, sealants, aluminum windows, glazing, plastering, gypsum wallboard, painting, hazmat and window coverings.

BONDING, INSURANCE, TECHNICAL ASSISTANCE AVAILABLE. PLANS AVAILABLE IN GC'S PLAN ROOM. SUCCESSFUL SUBCONTRACTORS WILL BE REQUIRED TO SIGN ARNTZ BUILDERS, INC. STANDARD SUBCONTRACT AGREEMENT WHICH INCLUDES ARNTZ BUILDERS, INC. REQUIREMENT THAT SUBCONTRACTORS PROVIDE A 100% FAITHFUL PERFORMANCE AND PAYMENT BOND OF THE SUBCONTRACT PRICE FROM A TREASURY LISTED SURETY COMPANY ACCEPTABLE TO ARNTZ BUILDERS. BOND PREMIUM TO BE INCLUDED IN BID AS A SEPARATE ITEM. SUBCONTRACTORS WILL BE REQUIRED TO PROVIDE A WAIVER OF SUBROGATION ENDORSEMENT TO THEIR WORKERS COMPENSATION INSURANCE.

WE ARE SIGNATORY TO THE CARPENTER'S
AND LABORER'S COLLECTIVE BARGAINING
AGREEMENTS

AN EQUAL OPPORTUNITY EMPLOYER

Sub-Bids Requested from qualified SBE
Subcontractors and Suppliers For:
**SNELL PIPELINE (SANTA TERESA WTP TO
COYOTE CREEK LINE VALVE) REHABILITATION
PROJECT, PROJECT NO. 95084001**
Owner: Santa Clara Valley Water District
Location: San Jose, CA
Bid Date: December 30, 2015 @ 2:00 P.M.

J.F. Shea Construction, Inc.
667 Brea Canyon Road, Suite 30
Walnut, CA 91788-0489
Phone: (909) 595-4397
Fax: (909) 444-4268
Contact: Lori Olivas, lori.olivas@jfshea.com

J.F. Shea Construction, Inc. is soliciting your participation in the preparation of this bid. We are particularly interested in bids from subcontractors/suppliers for the following work items: Abatement, Demolition, Aggregates, Shoring, AC Paving, Curb & Gutter, Precast Concrete Vaults, Traffic Control, Reinforcing Steel, Ready-Mix Concrete, Structural Steel, Electrical & Instrumentation, Painting & Coating, Photographic Documentation.

Plans and Specifications are available from: Santa Clara Valley Water District. Request Form and information available online.

Website: <http://www.valleywater.org/Programs/Construction.aspx> Email: scvwdplanroom@valleywater.org
Phone: (408) 630-3088, Fax: (408) 979-5631. Plans may also be viewed at the Dodge Plan Rooms or at our Walnut Office.

J.F. Shea Construction, Inc. is an equal opportunity employer and intends to negotiate in good faith with interested SBE firms and intends to utilize the lowest responsive bidder. J.F. Shea expects potential subcontractors to be bondable. J.F. Shea will pay for up to 1% for subcontractor bond costs. Subcontractors and Suppliers are expected to bid per plans and specifications, including requirements for warranties. Standard manufacturer's warranties, if not in conformance with owner's specifications, will not be accepted.

SMALL **BUSINESS** EXCHANGE



SUB-BID REQUESTS CALIFORNIA

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Kevin Exberger • An Equal Opportunity Employer

Sub Bids Requested From Qualified LBE Subcontractors & Suppliers for
City & County of San Francisco - Masonic Avenue Streetscape Improvements
Project No. 2370J • Location: San Francisco, CA
Bid Date: December 16, 2015 @ 2:30 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: trucking; unit pavers; painting; electrical; concrete; landscape; underground; and tree removal/tree relocation.
We will pay up to and including one and one-half percent (1-1/2) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Robert Herrera • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
City of Roseville - Industrial Avenue Bridge Replacement Project (REBID)
BRLS-5182(056) • Location: Roseville, CA
Bid Date: December 15, 2015 @ 3:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: SWPPP; staking; construction area signs; temporary cash cushions; clearing & demolition; tree removal; bridge removal; cold plane AC; hydroseeding; AC dike; reinforcing steel; minor concrete; metal beam guard rail; decorative steel fence; tubular handrailing; striping/signs; electrical; drive & furnish steel piling; concrete barrier; and landscape & irrigation.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

American Bridge Company

1000 American Bridge Way • Coraopolis, PA 15108
412-631-1000 • Fax 412-631-2003

Golden Gate Bridge, Highway and Transportation District
Contract No.: 2016-B-1

Golden Gate Bridge Physical Suicide Deterrent System and Wind Retrofit
Project Bid Date: Tuesday (January 12, 2016 at 2:00pm Pacific Local Time)
Quote/Proposal Due to American Bridge Co: Thursday (January 7, 2016)

American Bridge Company is bidding this project as a Prime Contractor and is interested in receiving quotes from subcontractors, suppliers, and brokers especially from Caltrans certified DBE companies.

The general description of the project is the installation of a suicide deterrent and wind retrofit system and replacement of the maintenance traveler system. The following is a list of the available subcontracting and material supply opportunities:

- Perform Structural Surveying.
- Structural Steel Cleaning & Painting.
- Electrical Work.
- Barge and Tug Services.
- Trucking and Hauling Services.
- MOT Setup and Devices.
- Temporary & Permanent Fence & Railing Installation.
- Furnish Only or Furnish and Installation of Structural Materials:
 - Maintenance Traveler System.
 - Miscellaneous Structural Steels.
 - Suicide Deterrent System.
 - Wind Retrofit

This project has a 5% DBE participation goal.

Due to security reasons, drawings and specifications are not available for public distribution and are only available through the Golden Gate Bridge, Highway and Transportation District. You will need to sign a Non-Disclosure Agreement and issue a \$5,000 deposit check to the District; which is fully refundable, except in the case of breach of the Agreement.

Please inform American Bridge Co. if interested and we will forward you the Notice to Contractor package which contains more details of the project, how to obtain the Plans and the contract quantities.

All quotes and future correspondents should be forwarded to Bruce Luu via E-mail (bluu@american-bridge.net) or fax (412-631-2003). Should you have any questions or need additional information, please feel free to contact Bruce at 412-631-1047.

Your quote must conform to all requirements of the bid documents, including but not limited to the plans, general provisions, special provisions, specifications, and contract for construction from the owner (including addenda thereto) and be in compliance with all federal, state, and local laws. In the event that your firm is awarded the project, you will be required to execute our standard subcontract or material supply agreement, which is available for your review upon request. Subcontractors and structural steel fabricators will be required to furnish a conforming certificate of insurance along with payment and performance bonds before entering into a subcontract, the cost of which should be included in your quotation.

American Bridge Co. and its Affiliates are Equal Opportunity Employers.

McGuire and Hester

9009 Railroad Avenue • Oakland, CA 94603 • Phone: (510) 632-7676 • Fax: (510) 562-5209
Contact: Sean Moss • An Equal Opportunity Employer

Sub Bids Requested From Qualified DBE Subcontractors & Suppliers for
CA Department of Transportation (Caltrans) - Precast Reinforced Concrete Box Culvert & Fence
Project No. 03-1F2604 • Location: Sierraville, CA
Bid Date: December 16, 2015 @ 2:00 PM

McGuire and Hester is seeking qualified subcontractors in the following trades: traffic control; striping & signage; construction area signs; street sweeping; metal beam guardrail; clearing & tree removal; reinforcing steel; fencing; trucking; and AC grinding.

We will pay up to and including one and one-half percent (1-1/2%) of your bonding cost. Certification assistance is available, as well as viewing plans and specs.

Seattle, WA Sub-Bid Request

SKANSKA

NOTICE OF INTENT TO ISSUE BID INVITATIONS
UNIVERSITY OF WASHINGTON – LIFE SCIENCES BUILDING
BID PACKAGES:
BP8100A – Exterior Glazing Systems
BP8100B – Exterior Point Supported Glazing Systems
BP13070 – Greenhouse
BP15030 – Fire Protection

Skanska intends to issue an invitation to bid the above listed bid packages on **December 9, 2015**. Sealed bids will be received by Skanska U.S.A. Building, Inc. for construction subcontracts to the GC/CM contract between Skanska U.S.A. Building, Inc. and the University of Washington for the above listed Scopes of Work. Deliver sealed bids to Skanska USA Building, Inc. 221 Yale Avenue North, Suite 400, Seattle WA 98109, Attention: Kirk Brewer.

BID PACKAGES DUE DATES

BP8100A - Exterior Glazing Systems – Bid Due at 1:00pm on January 11th, 2016.

BP8100B – Exterior Point Supported Glazing Systems – Bid Due at 1:00pm on January 11th, 2016.

BP13070 – Greenhouse – Bid Due at 1:00pm on January 11th, 2016.

BP15030 – Fire Protection – Bid Due at 1:00pm on January 11th, 2016.

Bids will then be publicly opened and read aloud five minutes after the bid due time. Bids received after the dates and hours above stated WILL NOT receive consideration.

PRE-BID CONFERENCES

Non-mandatory, though highly encouraged pre-bid conferences will be held at the following location and times:

Location: Skanska USA Building Inc. (Main Office) - 221 Yale Avenue North, Suite 400, Seattle WA 98109

BP8100A - Exterior Glazing Systems – 1:00pm on December 14th.

BP8100B – Exterior Point Supported Glazing – 2:00pm on December 14th.

BP13070 – Greenhouse – 3:00pm on December 14th.

BP15030 – Fire Protection – 4:00pm on December 14th.

Contract Documents for this work may be obtained Online at Submittal Exchange (www2.submittalexchange.com) and Builder's Exchange (www.bxwa.com) available **Wednesday, 12/9/2015**; under Posted Projects/General Contractor Project areas/Washington/Skanska/Projects Bidding. Bidders are highly recommended to register when viewing the plans to ensure all addenda are received.

Questions that develop during the bid period must be submitted in writing on the Bidder Questions Form, included in the bid package in section 00060, and emailed to Skanska USA Building, Inc. to kirk.brewer@skanska.com. All questions and answers will be published via addenda during the bid period. Questions must be received no later than 5:00 PM on December 31, 2015. DO NOT present questions directly to the Architect/Engineer.

A bid guarantee of 5% of the total bid amount is required at the time of bid. Bid deposits may be submitted in the form of a Bid Bond, postal money order, or a cashier's check made payable to Skanska U.S.A. Building, Inc.

MWBE PARTICIPATION: The University of Washington and Skanska are committed to the participation in its contracts by women and minority business enterprises certified by the Office of Minority and Women's Business Enterprises (OMWBE). Please see the contract documents for the voluntary participation goals. No minimum level of MWBE participation shall be required as a condition of being responsive.

Skanska USA Building, Inc. reserves the right to reject any or all bids and to waive any non-material informalities or irregularities in the bids received. A bidder may withdraw its proposal by submitting a written request before the bid opening time. Skanska will return the proposal unopened after contract award.

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Contact us at 800-800-8534 or sbe@sbeinc.com

SUB-BID REQUESTS CALIFORNIA

Hayward Baker Inc. intends to conduct itself in "Good Faith" with DBE and SB Firms to procure subcontractors and suppliers to provide services/materials for the following (But not limited to):

Fuel Supplier/Delivery, Construction Equipment Trucking,
Construction Equipment Rental, & Survey Layout

**Project #1: Mid-Coast Corridor Transit Project
Drilling for Soldier Piles and Installing Sheet Piles**

Bid Date: Wednesday, December 16, 2015 at 2:00 p.m. PST

**Project #2 Mid-Coast Corridor Transit Project
Soil Nail, Ground Anchor and Shotcrete Retaining Walls**
Bid Date: Wednesday, December 16, 2015 at 2:00 p.m. PST

**Quotes are requested by noon on Friday, December 11, 2015
so that all bids can be fairly evaluated.**

**Project #3 Mid-Coast Corridor Transit Project
Furnish and Install Soldier Piles for Retaining Walls**
Bid Date: Monday, December 21, 2015 at 2:00 p.m. PST

**Quotes are requested by noon on Wednesday, December 16, 2015
so that all bids can be fairly evaluated.**

Drawings and specifications may be reviewed in our Lakeside office at 10303 Channel Road, Lakeside, CA 92040, or call 619-956-0850 for information for obtaining a copy of plans and specifications.

This project is a Federally Funded project with a 11.3% DBE/SB goal for the project. The project is prevailing wage. Performance/Payment/Supply Bond may be required.

All materials and services quotes shall be FOB, jobsite. All materials must be off-loaded by supplier. Should you require any assistance in obtaining materials, bonding, financial assistance, and/or insurance, please feel free to call us.

Hayward Baker Inc. is an Equal Opportunity Employer and, as a matter of policy, encourages the participation of DBE/SB Firms to participate in this project.

HAYWARD BAKER INC.,

10303 CHANNEL RD, LAKESIDE, CA 92040
TEL: 619-956-0850 FAX: 619-956-0863

Matt Redfern, PE - Project Manager - mlredfern@haywardbaker.com

Hayward Baker Inc. intends to conduct itself in "Good Faith" with DBE and SB Firms to procure subcontractors and suppliers to provide services/materials for the following

(but not limited to):

Fuel Supplier/Delivery, Rock Supplier/Rock Trucking, Trucking for Construction Equipment (from Santa Paula, CA to the work site and back), Soils Export, Construction Equipment Rental, Survey Layout, and Geotechnical Testing.

**Project: Mid-Coast Corridor Transit Project
Vibro Piers**

Bid Date: Wednesday, December 16, 2015 at 2:00 p.m. PST

QUOTES ARE REQUESTED BY NOON ON

Friday, December 11, 2015, so that all bids can be fairly evaluated.

Drawings and specifications may be reviewed in our Lakeside office at 10303 Channel Road, Lakeside, CA 92040, or call 619-956-0850 for information for obtaining a copy of plans and specifications.

This project is a Federally Funded project with an 11.3% DBE/SB goal for the project. The project is prevailing wage. Performance/Payment/Supply Bond may be required.

All materials and services quotes shall be FOB, jobsite. All materials must be off-loaded by supplier. Should you require any assistance in obtaining materials, bonding, financial assistance, and/or insurance, please feel free to call us.

Hayward Baker Inc. is an Equal Opportunity Employer and, as a matter of policy, encourages the participation of DBE/SB Firms to participate in this project

HAYWARD BAKER INC.

10303 CHANNEL RD, LAKESIDE, CA 92040
TEL: 619-956-0850 FAX: 619-956-0863

Sunil Arora, Senior Project Manager - sarora@haywardbaker.com

RELATED

RFP FOR GOODWILL SITE:

Mechanical, Electrical, Plumbing, Fire Protection & Precast/GFRC

RFP DUE DATE: Monday, December 7th, 2015

Related California ("Developer") is seeking firms interested in providing Mechanical, Electrical, Plumbing, Fire Protection, and Precast/GFRC.

The Project is to demolish most of the two existing buildings on the project site and construct a mixed-use development with two components, a residential and retail development and an office development and permit center to be occupied by several City and County of San Francisco departments.

We encourage interested firms to review documents

(including the Sign In Sheet from the recent Pre-Bid Workshop).

Documents available at <http://mission.sfgov.org/OCABidPublication/BidDetail.aspx?K=10255>

Local Business Enterprises (LBEs) —including MBEs and WBEs—are encouraged to respond.

Contact: Harold Hill at hhill@related.com

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Jean Sicard • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 132, 580 Tracy

**Repair pavement, hot mix asphalt resurfacing and install ITS elements
Caltrans #10-0Q17U4**

BID DATE: December 10, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Erosion Control, Sweeping, Asbestos Compliance Plan, Treated Wood Waste, Bird Exclusion Devices, Adjust Utilities, Cold Plane AC, Prepare Concrete Bridge Deck Surface, Treat Bridge Deck, Clearing & Grubbing, Develop Water Supply, Dust Palliative, Shoulder Backing, Imported Borrow, Hydroseed, Compost, Lean Concrete Base, Asphalt-Rubber Binder, Asphaltic Emulsion (Fog Coat), Precoated Screenings, Preparing Inertial Profiler, Prime Coat, Rumble Strip, Data Core, AC Dike, Tack Coat, Jointed Plane Concrete Pavement, Dill and Bond (Tie Bar), Individual Slab Replacement (RSC), Crack and Seat, CIDH Concrete Pile, Structural Concrete, Joint Seal, Sign Structure, Minor Concrete, Delineator, Guard Railing Delineator, Object Marker, Midwest Guardrail System, Vegetation Control, Concrete Barrier Transition, Transition Railing, Buried Post End Anchor, Striping & Marking, Fiber Optic System, Intelligent Transportation System and Construction Materials.

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

O.C. Jones & Sons, Inc.

1520 Fourth Street • Berkeley, CA 94710 • Phone: 510-526-3424 • FAX: 510-526-0990
Contact: Donat Galicz • An Equal Opportunity Employer

REQUEST FOR DBE SUBCONTRACTORS AND SUPPLIERS FOR:

Hwy 101 San Jose - Morgan Hill

**Resurface and Repair Flexible Pavement, PCC Slab
Caltrans #04-1J6304**

BID DATE: December 15, 2015 @ 2:00 PM

We are soliciting quotes for (including but not limited to): Trucking, Lead Compliance Plan, Construction Area Signs, Portable Changeable Message Sign, SWPPP, Storm Water Annual Report, Sweeping, Cold Plane AC, Asphalt Treated Permeable Base, Base Bond Breaker, AC Dike, Geosynthetic Pavement Interlayer, Shoulder Rumble Strip, AC Dike, Tack Coat, Drill and Bond (Dowel Bar), Spall Repair (Polyester Concrete), Individual Slab Replacement (RSC), Grinding, Object Marker, Midwest Guardrail System, Vegetation Control, Transition Railing, Concrete Barrier, Striping & Marking, Loop Detector and Construction Materials

100% Performance & Payment Bonds may be required. Worker's Compensation Waiver of Subrogation required. Please call OCJ for assistance with bonding, insurance, necessary equipment, material and/or supplies. OCJ is willing to breakout any portion of work to encourage DBE Participation. Plans & Specs are available for viewing at our office or through the Caltrans Website at www.dot.ca.gov/hq/esc/oe/weekly_ads/index.php.

The African-American Labor Force in the Recovery

Continued from page 3

In recent months, there have been signs that African Americans have begun to benefit from the nation's economic recovery. The national unemployment rate in January 2012 was 8.3 percent, well below the nation's average unemployment rate in 2010 of 9.6 percent. Although their unemployment rate started to decline later, African Americans also saw improvement over that time.

The black unemployment rate in January 2012 was 13.6 percent, down from the 2010 average of 16.0 percent, and a little lower than February 2009's rate of 13.7 percent.

Chart 2 shows the seasonally-adjusted monthly unemployment rate for black men, women, and youth (aged 16-19). As shown in the chart, the unemployment rate among adult black men (aged 20 and over) has risen considerably more than for

adult black women (aged 20 and over), creating an unemployment rate gap that grew throughout the recession and only narrowed in January 2012. In 2007, the unemployment rate gap averaged 1.2 percentage points. By 2009, the average unemployment rate gap between adult black men and women had expanded to 4.8 percentage points, before narrowing slightly over the course of 2010 and 2011 to 3.5 percentage points. In January 2012, the gender unemployment gap was virtually

eliminated. Adult black men had an unemployment rate of 12.7 percent compared to a rate of 12.6 percent among adult black women.

Visit link below for the full article

<http://www.sbeinc.com/resources/cms.cfm?fuseaction=news.detail&articleID=1423&pageID=25>

Source: http://www.dol.gov/_sec/media/reports/blacklaborforce/

California Sub-Bid Request Ads

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: STEVE LIPPIS
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS ROUTE 101 – CONSTRUCTION ON STATE HIGHWAY IN SANTA CLARA COUNTY IN MORGAN HILL AND SAN JOSE FROM EAST DUNNE AVENUE TO 0.9 MILE NORTH OF SILICON VALLEY BOULEVARD, Contract No. 04-1J6304, Federal Aid Project ACNHP-Q101(283)E, Disadvantaged Business Enterprise goal assigned is 8%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: DECEMBER 15, 2015 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

AC DIKE, CONCRETE BARRIER, CONSTRUCTION AREA SIGNS, ELECTRICAL, EROSION CONTROL, FABRIC/GEOSYNTHETIC PAVEMENT INTERLAYER, METAL BEAM GUARDRAIL, PCC GRINDING, PCC PAVING, ROADSIDE SIGNS, RUMBLE STRIP, STRIPING, SWPPP/WATER POLLUTION CONTROL PLAN PREPARATION, VEGETATION CONTROL, TRUCKING, WATER TRUCKS, STREET SWEEPING, HOT MIX ASPHALT (TYPE A) MATERIAL, RUBBERIZED HMA (GAP GRADE) MATERIAL, COLD PLANE.

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Steve Lippis. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.

DeSilva Gates Construction

11555 Dublin Boulevard • P.O. Box 2909
Dublin, CA 94568-2909
(925) 829-9220 / FAX (925) 803-4263
Estimator: Victor Le
Website: www.desilvagates.com
An Equal Opportunity Employer

DeSilva Gates Construction, L.P. is soliciting for DBEs for the following project:

CALTRANS - RTE 580 FOR CONSTRUCTION ON STATE HIGHWAY IN SAN JOAQUIN COUNTY NEAR TRACY FROM STANISLAUS COUNTY LINE TO ALAMEDA COUNTY LINE. CONTRACT NO. 10-0Q17U4, FEDERAL-AID PROJECT ACNHP-X077(023)E, Disadvantaged Business Enterprise goal assigned is 13%

OWNER:
STATE OF CALIFORNIA
DEPARTMENT OF TRANSPORTATION
1727 30th Street, Bidder's Exchange, MS 26,
Sacramento, CA 95816

BID DATE: DECEMBER 10, 2015 @ 2:00 P.M.

DGC is soliciting quotations from certified Disadvantage Business Enterprises, for the following types of work and supplies/materials including but not limited to:

Bridge Deck Resurfacing, Clearing & Grubbing, Cold Plane, Concrete Barrier, Construction Area Signs, Crack and Seal, Electrical, Erosion Control, Guard-railing, HMA Dike, Lean Concrete Base, Markers/Delineators, Minor Concrete, Minor Concrete Structures, PCC Paving, Precoated Screenings/ Asphalt Rubber Binder, Preparing Inertial Profiler, Preparing Grinding, Rumble Strip, Sign Structures, Striping and Pavement Markers, WPCP Prep, Underground Work, Vegetation Control Concrete, Trucking, Sweeping, Water Trucks, Erosion Control Materials, Imported Borrow Material, Shoulder Backing Material, Aggregate Subbase Material, Aggregate Base Material, HMA Material, RHMA Material and Tack Coat Material

Plans and specifications may be reviewed at our offices located at 11555 Dublin Boulevard, Dublin, CA or 7700 College Town Drive, Sacramento, CA, or at your local Builders Exchange, or reviewed and downloaded from the ftp site at: ftp://ftp%25desilvagates.com:f7pa55wd@pub.desilvagates.com (if prompted the username is ftp@desilvagates.com and password is f7pa55wd) or from the Owner's site at www.dot.ca.gov/hq/esc/oe/weekly_ads/all_adv_projects.php

Fax your bid to (925) 803-4263 to the attention of Estimator Victor Le. If you have questions for the Estimator, call at (925) 829-9220. When submitting any public works bid please include your DUNS number and DIR number. For questions regarding registration for DIR use the link at: www.dir.ca.gov/Public-Works/PublicWorks.html

If you need DBE support services and assistance in obtaining bonding, lines of credit, insurance, necessary equipment, materials and/or supplies or related assistance or services, for this project call the Estimator at (925) 829-9220, or contact your local Small Business Development Center Network (http://californiasbdc.org) or contact the California Southwest Transportation Resource Center (www.transportation.gov/osdbu/SBTRCs). DGC is willing to breakout portions of work to increase the expectation of meeting the DBE goal.

At our discretion, 100% Payment and 100% Performance bonds may be required as a subcontract condition. This will be a PREVAILING WAGE JOB. DGC is an equal opportunity employer.



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the City of Pinole, Pinole-Hercules Water Pollution Control Plant Upgrade Project in Pinole, CA.

http://www.epa.gov / http://www.sba.gov / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Pinole-Hercules Water Pollution Control Plant Upgrade Project

Contract No. 000101
Owner: City of Pinole

Bid Date: December 10, 2015 @ 10:00 A.M.

Disadvantaged Business Enterprises (DBEs)

Disabled Veteran Business Enterprises (DVBE), Minority Business Enterprises (MBE), Women Business Enterprises (WBE), Small Business Enterprises (SBE), Small Businesses in a Rural Area (SBRA), Labor Surplus Area Firms (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Structural Concrete, Clear & Grub, Dewatering, Doors & Windows, Demolition, Electrical, Equipment, Erosion Control, Fencing, Hazardous Abatement, HVAC, Lime Treatment, Masonry, Metals, Paintings & Coatings, Piping & Valves, Potholing, Sawcutting, Shotcrete, Specialties, Street Sweeping, SWPPP, Support of Excavation, Thermal & Moisture Protection, Trucking & Hauling & Water Truck.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, DVBE, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
December 4, 2015 and

Quotes NO LATER THAN December 9, at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information.

Kiewit Infrastructure West Co., 4650 Business Center Drive Fairfield, CA 94534

Attn: Victor Molina victor.molina@kiewit.com

You can view the plans in our office during regular business hours by appointment.

100% Performance Bond and Payment Bonds are required for this project.

American Iron and Steel requirements apply.

An Equal Opportunity Employer
CA Lic. #433176



Kiewit Infrastructure West Co.
4650 Business Center Drive Fairfield, CA 94534
Attn: Victor Molina - victor.molina@kiewit.com

Requests sub-bids from qualified Subcontractor, Consultants, and/or Suppliers seeking to participate in the Sacramento Regional County Sanitation District of Sacramento County, Biological Nutrient Removal (BNR) Project in Elk Grove, CA.

http://www.epa.gov / http://www.sba.gov / www.californiaucp.org

Subcontractors and Suppliers for the following project:

Biological Nutrient Removal Project – Contract No. 4208
Owner: Sacramento Regional County Sanitation District
Bid Date: January 20, 2016 @ 2:00 P.M.

Disadvantaged Business Enterprises (DBEs)

Minority Business Enterprise (MBE), Women Business Enterprise (WBE), Small Business Enterprise (SBE), Small Business in a Rural Area (SBRA), Labor Surplus Area Firm (LSAF), or Historically Underutilized Business (HUB) Zone Businesses wanted for the following scopes, including, but not limited to:

Asphalt Paving, Aggregates, Carpentry, Casework, Minor Concrete, Concrete Pumping, Concrete Readymix, Concrete Reinforcement Supply & Install, Concrete Forms, Precast Concrete, Cast in Place Concrete, Tilt-up Concrete, Clear & Grub, Grouting, Dewatering, Access Doors, Frames & Windows, Electrical, Equipment, Grading, Finishes, Flooring, Fire-Suppression Systems & Protection, HVAC, Masonry, Metals, Maintenance of Traffic (MOT), Paintings & Coatings, Plumbing, Piping & Valves, Process Interconnections, Quality Control, Security & Fire Detection Systems, Shoring, Signage, Specialties, Street Sweeping, SWPPP, Support of Excavation, Thermal & Moisture Protection, Cathodic Protection, Pre-Manufactured Canopies, Metal Buildings, Earthworks, Bridge Cranes, Steel Joist, Steel Roof Decking, Structural Steel Framing, Joint Sealant, Sheet Metal Flashing and Trimming, Trucking & Hauling.

Bonding, insurance, and any technical assistance or information related to the plans or specification and requirements for the work will be made available to interested CUCP, MBE, SBE, SBRA, LSAF or HUB Certified DBE business suppliers and subcontractors. Assistance with obtaining necessary equipment, supplies, materials, or services for this project will be offered to interested certified suppliers and subcontractors.

Subcontractor and Supplier Scopes are due
January 15, 2016 and

Quotes NO LATER THAN January 19, 2016 at 5 P.M.

Plans are available for viewing at our office at our address below and through SmartBidNet (SBN).

All subcontractors that are registered in our SBN database will receive an invitation to bid. Please visit http://www.kiewit.com/districts/northern-california/overview.aspx to register your company to be able to receive bidding information, Plans and Specifications.

Performance Bond and Payment Bonds may be required for Subcontractors and Supply Bond for Suppliers on this project.

Clean Water State Revolving Fund Provisions apply
Buy American Iron & Steel (AIS) requirements apply
An Equal Opportunity Employer
CA Lic. #433176

Looking for Subcontractors, Vendors, and Suppliers?

Advertise your Sub-Bid Requests in the **Small Business Exchange.**

With a monthly readership of 75,000, SBE reaches a diverse audience, cutting across ethnic and gender lines as well as traditional industry segments.

Call 1-800-800-8534
or visit us at www.sbeinc.com



D'Arcy & Harty Construction, Inc

(415) 822-5200 Phone • (415) 822-0747 (Fax)
Estimator : willie@darcyharty.com

Adeline Drive and Canyon Road Capacity Improvement Project
Burlingame Hills Sewer Maintenance District

San Mateo County, CA

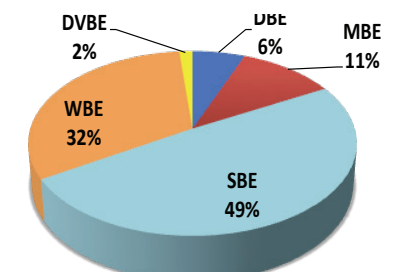
Certified DBE sub-bids requested for Saw-cutting, Trucking, Traffic Control and Paving.

Please contact Willie
if you have any questions.

Bids: December 22, 2015 at 2.30 pm

AUDIENCE PROFILE

Small Business Exchange, Inc.



Public Legal Notices

City and County of San Francisco Outreach Advertising December 2015

Stay Connected To the City through SF311

The SF311 Customer Service Center is the single stop for residents to get information on government services and report problems to the City and County of San Francisco. And now, we have even more ways for you to stay connected to the City with our SF311 App and SF311 Explorer website.

The SF311 App lets you get information on City services and submit service requests on-the-go right from your smartphone. You can track your service requests through the app or through our new website, SF311 Explorer.

SF311 Explorer not only lets you check the status of your own requests, it enables you to see what issues are being reported throughout all of San Francisco and what the City is doing to resolve them.

Download the SF311 App from your smartphone's app store and visit the SF311 Explorer at explore311.sfgov.org today!

Healthy Foods and WIC Nutrition Services at No Cost To You

Eating well during pregnancy is important. The Women, Infants, and Children (WIC) Nutrition Program can help. WIC serves pregnant women, new mothers, infants and young children under five years old who meet 185% or below of the federal poverty income level. WIC benefits include nutrition and breastfeeding education and support, checks to buy healthy foods (such as fresh fruits and vegetables) and referrals to low cost or free health care and other community services.

Enrolling in WIC early in your pregnancy will give your baby a healthy start. Also, WIC staff can show you how you and your family can eat healthier meals and snacks. Migrants are welcome to apply as well.

San Francisco WIC has six offices throughout the City. For more information, call (415) 575-5788.

This institution is an equal opportunity provider.

Assessment Appeals Board (AAB)

Notice is hereby given of 7 vacancies on the AAB. Applicants must have at least 5 years of experience as one of the following: Certified Public Accountant or Public Accountant; licensed Real Estate Broker; Property Appraiser accredited by a nationally recognized organization; or Property Appraiser certified by the California Office of Real Estate Appraisers. For additional information or to obtain an application, please call (415) 554-6778.

Board of Supervisors Regularly Scheduled Board Meetings

December 2015 Meetings

OPEN TO THE PUBLIC - Tuesdays, 2:00pm, City Hall Chamber, Room 250.

- December 8
- December 15 - Last Full Board Meeting

The City and County of San Francisco encourage public outreach. Articles are translated into several languages to provide better public access. The newspaper makes every effort to translate the articles of general interest correctly. No liability is assumed by the City and County of San Francisco or the newspapers for errors and omissions.

CNS#2819701

High Speed Rail Conference

Continued from page 1



Jeff Morales

HSR Leader to Headline Conference

USHSR is proud to welcome Jeff Morales, the President & CEO of the California High Speed Rail Authority.

Jeff Morales has a distinguished record of experience managing large and complex transportation issues and projects. As the former Director of the California Department of Transportation, Morales managed a \$10 billion program and more than 23,000 employees working to build, maintain and operate the largest state transportation system in the U.S.

Morales is the past executive vice president of the Chicago Transit Authority where he spearheaded major reforms at the nation's second-largest transit agency. His experience at the federal level includes serving as a member of President-Elect Obama's transition team focusing on transportation, Vice President Al Gore's National Performance Review, the White House Commission on Aviation Safety and Security, the United States Department of Transportation and as U.S. Senate staff.

He most recently was Senior Vice President of Parsons Brinckerhoff, where he worked with transportation agencies across the United States and internationally to develop and implement major capital programs.



Brian Kelly

Transport Leader Headlines Conference

USHSR is proud to welcome Brian Kelly, Secretary of the California State Transportation Agency.

On July 1, 2013, Brian P. Kelly was

sworn in as the first secretary of the new California State Transportation Agency (CalSTA), which has replaced the Business, Transportation and Housing Agency (BT&H) with a new agency focused solely on transportation. Kelly had previously been running BT&H since March 2012 when Governor Edmund G. Brown Jr. appointed him to lead that agency.

As Acting Secretary, he oversaw 12 departments and several economic development programs and commissions consisting of more than 45,000 employees and a budget of \$18 billion -- a budget larger than most states in the nation. The new CalSTA portfolio remains one of the largest in the State of California. Its operations address the myriad transportation issues that directly impact the state's economic vitality and quality of life including public safety, construction and maintenance, and intercity and high-speed rail.

Kelly has been at the center of most of the major transportation policy decisions in the state of California for the past decade and a half, having served as chief transportation policy consultant for four successive Senate President pro Tempores.



Rail Leader to Headline Conference

USHSR is proud to welcome Phillip Washington as MTA's new CEO, and as a headline speaker at our upcoming High Speed Rail Conference this December in Los Angeles.

Metro LA has 5 major rail, plus highway projects, under construction - together representing the largest modern public works program in the United States.

In his position as Metro CEO, Washington oversees an agency that transports 1.4 million boarding passengers on an average weekday, riding on a fleet of 2,000 clean-air buses and six rail lines.

Metro also is the lead transportation planning and programming agency for Los Angeles County. As such, it is a major construction agency that oversees bus, rail, highway and other mobility related building projects.

Washington came to Los Angeles from Denver, where he was Assistant General Manager for nearly ten years, prior to being named CEO in 2009.

In Denver, Washington implemented the FasTracks program, one of the largest voter-approved transit expansion programs in the country. He was responsible for a total agency budget appropriation of \$2.8 billion and managed more than \$5 billion in active transit expansion projects.

Small Business Employment Growth

Continued from page 5

slowly in New Jersey in 2014, but has increased in 2015. Georgia fell 0.85 percent from October to November and is down 1.45 percent in the last quarter. With index levels near or above 102 since 2012 through last month, the sustained employment growth in Georgia has slowed quickly since hitting an eight-year high in February 2015.

Note: Analysis is provided for the 20 largest states based on U.S. population.

Metropolitan Employment Trend

At 106.54 and up 2.35 percent year-over-year, Dallas continues to extend its lead as the top-ranked metro index. Seattle moved up 0.43 percent to 102.85 to distinguish itself as the second-ranked metro index. Falling to 99.76, Houston is down 3.84 percent over the past 12 months and is under 100 for the first time since 2010. Gaining 0.80 percent in November, New York City had its best one-month increase in nearly five years, 0.80 percent.

Note: Analysis is provided for the 20 largest metro areas based on U.S. population.

Industry Employment Trend

Coming off a record high in October, Other Services (except Public Administration), which includes offerings as varied as repair and maintenance to personal and laundry services, fell slightly in November to 104.12, but continues to outpace all other industry sectors by a wide margin. Manufacturing remains the lowest-ranked industry, and its 12-month growth rate is also the lowest at -1.04 percent. Construction and Financial Activities had the lowest one-month growth rates in November, declining 0.11 percent.

Note: Analysis is provided for eight major industry sectors.

For more information about the Paychex | IHS Small Business Jobs Index, visit the index website. Plus, view and download the November 2015 Paychex | IHS Small Business Jobs Index infographic. Or sign up to receive monthly alerts on the Paychex | IHS Small Business Jobs Index.

*Information regarding the professions included in the industry data can be found at the Bureau of Labor Statistics website.

About the Paychex | IHS Small Business Jobs Index

The Paychex | IHS Small Business Jobs Index is released each month by Paychex, Inc., a leading provider of payroll, human resource, insurance, and benefits outsourcing solutions for small-to medium-sized businesses, and IHS, Inc., a leading global source of critical information and insight, providing analysis of small business employment trends across the U.S.

The index analyzes same-store, year-over-year worker count changes to identify and track small business employment trends using real small business payroll data from the Paychex client base. The index is based on aggregated data from approximately 350,000 small businesses with fewer than 50 workers across the United States, one of the largest sample sizes of any small business index or report in the country, and provides timely, accurate insight into national, regional, state, metro, and industry employment activity.

About Paychex

Paychex, Inc. (NASDAQ:PAYX) is a leading provider of integrated human capital management solutions for payroll, HR, retirement, and

insurance services. By combining its innovative software-as-a-service technology and mobility platform with dedicated, personal service, Paychex empowers small- and medium-sized business owners to focus on the growth and management of their business. Backed by more than 40 years of industry expertise, Paychex serves approximately 590,000 payroll clients across 100 locations and pays one out of every 15 American private sector employees. Learn more about Paychex by visiting www.paychex.com, and stay connected on Twitter and LinkedIn.

About IHS (www.ihs.com)

IHS (NYSE:IHS) is the leading source of insight, analytics and expertise in critical areas that shape today's business landscape. Businesses and governments in more than 150 countries around the globe rely on the comprehensive content, expert independent analysis and flexible delivery methods of IHS to make high-impact decisions and develop strategies with speed and confidence. IHS has been in business since 1959 and became a publicly traded company on the New York Stock Exchange in 2005. Headquartered in Englewood, Colorado, USA, IHS is committed to sustainable, profitable growth and employs about 8,800 people in 32 countries around the world.

Source: <http://www.businesswire.com>

Who's The Boss?

Continued from page 1

"One of the most frequent questions I get asked involves what the start-up costs are for becoming a health coach," she says. "This is a good example of one of the less costly businesses to start. Mainly, you just need business cards, a cell phone, a computer and transportation. Of course, not every business is quite that simple."

Once a business is in full swing, one goal is to continue to grow the business while keeping current clients or customers happy, Hoppe says.

"One thing you can do for your customers is develop a relationship with them by engaging them on social media or by keeping them interested with email content," she says. "Customer service is a critical part of any business because once someone begins to use your product or service, you want them to keep coming back."

About Dr. Diana Hoppe

Dr. Diana Hoppe, an obstetrician and gynecologist, is the founder of Amazing Over 40 Inc. (www.amazingover40.com), a health coaching certification program for women. She also is an author and speaker who has been featured on a number of TV shows, including "Dr. Oz."

Source: www.newsandexperts.com



Fictitious Business Name

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367646-00

Fictitious Business Name(s):
Biolight US
Address
**67 Harrington Street,
San Francisco, CA 94112**
Full Name of Registrant #1
Huiyi Zhong
Address of Registrant #1
**67 Harrington Street,
San Francisco, CA 94112**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/4/2015**

Signed: **Huiyi Zhong**

This statement was filed with the County Clerk of San Francisco County on **11/5/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/5/15

11/12/15 + 11/19/15 + 11/26/15 + 12/3/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367614-00

Fictitious Business Name(s):
The Lark Bar
Address
**29 Third Street,
San Francisco, CA 94103**
Full Name of Registrant #1
Destination Bars Inc (CA)
Address of Registrant #1
**244 Kearny Street, 7th Floor
San Francisco, CA 94108**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**.

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **11/3/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Alex Liang**
Deputy County Clerk
11/3/15

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367982-00

Fictitious Business Name(s):
HMS Associates
Address
**3 Jackson Street,
San Francisco, CA 94111**
Full Name of Registrant #1
Nirak, Inc. (CA)
Address of Registrant #1
**3 Jackson Street,
San Francisco, CA 94111**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **Not Applicable**

Signed: **Karin Johnston**

This statement was filed with the County Clerk of San Francisco County on **11/20/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/20/2015

11/25/15 + 12/3/15 + 12/10/15 + 12/17/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367272-00

Fictitious Business Name(s):
CHOCOLLECTIVE CO
Address
**558 Balboa Street
San Francisco, CA 94118**
Full Name of Registrant #1
Brawne Asana
Address of Registrant #1
**558 Balboa Street
San Francisco, CA 94118**
Full Name of Registrant #2
Kaitlin Guerin
Address of Registrant #2
**558 Balboa Street
San Francisco, CA 94118**

This business is conducted by **A General Partnership**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/12/15**.

Signed: **Brawne Asana**

This statement was filed with the County Clerk of San Francisco County on **10/12/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Maribel Jaldon**
Deputy County Clerk
10/13/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367747-00

Fictitious Business Name(s):
KMD Group
Address
**21606 Justco Lane,
Castro Valley, CA 94552**
Full Name of Registrant #1
Mouhamet Dia
Address of Registrant #1
**21606 Justco Lane,
Castro Valley, CA 94552**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/13/15**

Signed: **Mouhamet Dia**

This statement was filed with the County Clerk of San Francisco County on **11/13/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/13/2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0366930-00

Fictitious Business Name(s):
SF Landscapes and Construction
Address
**256 Talbert Street,
San Francisco, CA 94134**
Full Name of Registrant #1
San Francisco Landscapes Co. (CA)
Address of Registrant #1
**256 Talbert Street,
San Francisco, CA 94134**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **8/18/2015**

Signed: **Brett Stephens**

This statement was filed with the County Clerk of San Francisco County on **9/22/2015**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Susanna Chin**
Deputy County Clerk
9/22/2015

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367434-00

Fictitious Business Name(s):
Lion's Heart
Address
**3150 18th St Suite 202,
San Francisco CA 94110**
Full Name of Registrant #1
Kimberley Rose Peirano
Address of Registrant #1
**2142 Ahneita Dr,
Pleasant Hill, CA 94523**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/8/15**.

Signed: **Kimberley Rose Peirano**

This statement was filed with the County Clerk of San Francisco County on **10/22/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
10/22/2015

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367453-00

Fictitious Business Name(s):
Pagan Idol
Address
**246 Kearny Street,
San Francisco, CA 94108**
Full Name of Registrant #1
Future Beverage Inc (CA)
Address of Registrant #1
**244 Kearny Street, 7th Floor
San Francisco, CA 94108**

This business is conducted by **A Corporation**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **10/23/15**.

Signed: **Brian Sheehy**

This statement was filed with the County Clerk of San Francisco County on **11/3/2015**.

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Jennifer Wong**
Deputy County Clerk
10/23/15

11/05/15 + 11/12/15 + 11/19/15 + 11/26/15

FICTITIOUS BUSINESS NAME STATEMENT File No. A-0367874-00

Fictitious Business Name(s):
STEEP
Address
**240 Ritch Street,
San Francisco, CA 94107**
Full Name of Registrant #1
Alvin Yu
Address of Registrant #1
**850A Brunswick Street,
San Francisco, CA 94112**

This business is conducted by **An Individual**. The registrant(s) commenced to transact business under the fictitious business name(s) listed above on **11/18/15**

Signed: **Alvin Yu**

This statement was filed with the County Clerk of San Francisco County on **11/18/15**

Notice: This fictitious name statement expires five years from the date it was filed. A new fictitious business name statement must be filed prior to this date. The filing of this statement does not of itself authorize the use in this state of a fictitious business name in violation of the right of another under Federal, State or Common Law

Filed: **Fallon Lim**
Deputy County Clerk
11/18/2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

CHANGE OF NAME

CHANGE OF NAME

ORDER TO SHOW CAUSE FOR
CHANGE OF NAME
CASE NO. CNC 15-551568

PETITIONER OR ATTORNEY

Cheng Chen
**2475 17th Avenue,
San Francisco, CA 94116**

TO ALL INTERESTED PERSONS:

1. Petitioner **Cheng Chen** for a decree changing names as follows:

Cheng Chen changed to **Darren Chen**

2. THE COURT ORDERS that all persons interested in this matter shall appear before this court at the hearing indicated below to show cause, if any, why the petition for change of name should not be granted.

NOTICE OF HEARING

Date: **December 24 2015** Time: **9:00 AM**
Dept: **514** Room: **514**

3. A copy of this Order to Show Cause shall be published in **Small Business Exchange**, at least once each week for four successive weeks prior to the date set for hearing on the petition in the **Small Business Exchange** newspaper of general circulation, printed in this county.

**SUPERIOR COURT OF CALIFORNIA,
COUNTY OF SAN FRANCISCO
400 MCALLISTER STREET
SAN FRANCISCO, CA 94102**

ARLENE RAMOS, Clerk
DATED - September 29, 2015

11/19/15 + 11/25/15 + 12/3/15 + 12/10/15

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SMALL & MINORITY BUSINESS

SBA and Operation HOPE Renew Alliance to Promote Financial Education

The U.S. Small Business Administration and Operation HOPE, Inc., today renewed its Strategic Alliance Memorandum (SAM) to promote financial education and encourage economic empowerment through entrepreneurship.

"This is an important step toward helping more entrepreneurs look beyond their neighborhoods to engage not only in the nation's economy but also in the global economy," said SBA Associate Administrator for Entrepreneurial Development Tameka Montgomery. "Together, we will continue to support the education and economic development of small businesses in our underserved communities and beyond with SBA resources to help foster entrepreneurial empowerment."

The alliance signing took place with Operation HOPE's founder and CEO John Hope Bryant and Associate Administrator Montgomery at the SBA's headquarters earlier today.

"We are pleased to continue our partnership with the SBA and particularly pleased to highlight it during National Entrepreneurship Month. Small business is the lifeblood our country, helping their development, helps create jobs, spurs growth and builds our national economy," said John Hope Bryant, who also serves on the President's Advisory Council on Financial Capability for Young Americans.

"Through our work to assist business owners secure loans, recover from national disasters and create new entrepreneurs through our HOPE Adult Small Business and Entrepreneurship Program and

HOPE Youth HOPE Business In A Box Academies (HBIABA), and B Minus Business Compact Internship career pathways program both measured through the Gallup - HOPE Index, Operation HOPE is fulfilling its 'Silver Rights' mission to empower the underserved," said Bryant.

The alliance is intended to spur economic development through small business growth, and to improve entrepreneurial education that advances greater access to capital, expanded technical assistance and access to procurement programs.

Operation HOPE, Inc., is America's first non-profit social investment bank and a national provider of financial literacy and economic empowerment programs. Through ongoing collaborations and long-term partnerships with leading govern-

ment, private sector, and community interests, Operation HOPE works to bring self-sufficiency and a sustained spirit of revitalization to America's inner-city communities.

At the core of Operation HOPE's mission is the empowerment of communities through financial capability and dignity for all through its movement of "Silver Rights" or the right to financial literacy, making free enterprise work for everyone.

The SBA, its resource partners and Operation HOPE will continue their collaboration to provide small business counseling and training, and to work together to make resources available to benefit entrepreneurs nationwide.

Source: www.sba.gov

Wells Fargo to Offer Personalized Investment Solution for 401(k) Plan Participants

PERSONAL 401K PLAN			
Description	Contribution Type	Current	Year to Date
EMPLOYEE CONTRIBUTION		\$659.16	\$7,909.92
			Installment
MATCHING		\$165.79	\$1,979.00
TOTAL CONTRIBUTION		\$825.95	\$9,910.00

Wells Fargo Institutional Retirement and Trust today introduces Target My Retirement SM, a more personalized investment product for its 401(k) plan sponsors and participants. Target My Retirement takes its cue from the well-accepted target date approach to investment allocation, but the product's innovation comes through the addition of more personal information about the investor, including an individual's current financial and demographic information. Like a target date fund, Target My Retirement is cost-effective and can be used as a plan's qualified default investment alternative (QDIA). Wells Fargo chose Morningstar Associates, a registered investment advisor and part of Morningstar's Investment Management group, as the independent financial firm that will advise and construct the portfolios for those participants who choose or are defaulted into Target My Retirement in their 401(k) plan.

"Target My Retirement represents a positive evolution of a target-date investment in that it is more tailored to the individual," said Joe Ready, head of Wells Fargo Institutional Retirement and

Trust. "Not everybody in an age band is the same, and Target My Retirement allows participants to craft a more personalized approach within their 401(k) plan. Creating a plan for retirement is a journey over many years and with technology, we are at a place where we can do better than offer a one-size-fits-all approach to planning."

Target My Retirement features include:

- **Personalized Portfolio** – Target My Retirement allocates contributions and existing account balance to create a customized investment portfolio that targets a participant's 80% retirement income replacement goal. While the allocation starts with the participant's age and expected retirement date, it is further customized using the individual's gender, account balance, salary level and contribution rate. These participant attributes are all automatically applied using 401(k) plan data without the participant having to provide any additional data or do any extra work. In addition, Target My Retirement integrates expected Social Security benefits into

the portfolio analysis and offers participants the ability to add outside asset information to create a more holistic view.

- **Greater Flexibility** – Participants can select any target retirement date, as opposed to having to select a standard, five-year target-date increment, and can change their target retirement year at any time. Based on the year selected, Target My Retirement will rebalance the participant's portfolio to a revised allocation.
- **More Investment Options** – Target My Retirement offers investment choices that include a mix of well-diversified asset managers using mutual funds and collective funds. A plan sponsor can also opt to use the investment lineup already selected for the 401(k) plan.
- **Independent Glidepath Construction** – Where traditional target date funds typically support a limited number of age-based portfolios (e.g., 10) along a proprietary glidepath, Target My Retirement currently supports significantly more glidepath scenarios. Each scenario provides a more personalized glidepath for the participant to better reflect the participant's goals and situation.
- **Available QDIA Option** – Target My Retirement is an excellent QDIA option for a retirement plan. Unlike other QDIA options that are "one size fits all," Target My Retirement seeks to provide a personalized long-term retirement strategy, where participants' retirement dollars are invested according to their individual needs.

"We anticipate this will be a differentiator for participants who are looking to create their unique path for retirement savings," Ready said. "Target My Retirement creates a customized portfolio that considers savings and risk attributes beyond the traditional retirement age approach. These additional attributes, combined with multi-manager portfolio construction, independent asset allocation expertise and the ability to customize your retirement year further personalizes the participant experience. We're pleased to be able to offer more options

to strengthen and support investing for retirement."

About Wells Fargo Institutional Retirement and Trust

Wells Fargo Institutional Retirement and Trust is a national leader in providing total retirement management, investments and trust and custody solutions tailored to meet the needs of institutional clients. Wells Fargo ranks 8th in the number of plan participants and assets in the 2015 PLANSPONSOR Magazine Recordkeeping survey, and provides retirement plan services to 4 million participants representing \$329.8 billion in retirement plan assets (as of 9/30/15).

About Wells Fargo

Wells Fargo & Company (NYSE: WFC) is a nationwide, diversified, community-based financial services company with \$1.8 trillion in assets. Founded in 1852 and headquartered in San Francisco, Wells Fargo provides banking, insurance, investments, mortgage, and consumer and commercial finance through 8,700 locations, 12,800 ATMs, the internet (wellsfargo.com) and mobile banking, and has offices in 36 countries to support customers who conduct business in the global economy. With approximately 265,000 team members, Wells Fargo serves one in three households in the United States. Wells Fargo & Company was ranked No. 30 on Fortune's 2015 rankings of America's largest corporations. Wells Fargo's vision is to satisfy our customers' financial needs and help them succeed financially. Wells Fargo perspectives are also available at Wells Fargo Blogs and Wells Fargo Stories.

Source: www.wellsfargo.com



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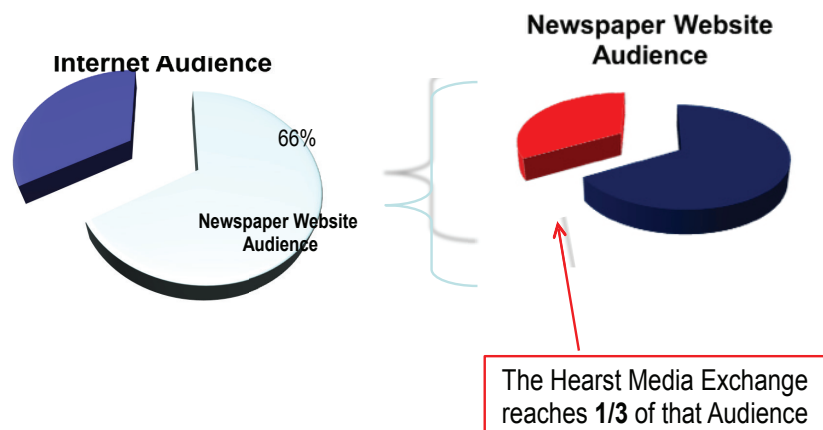
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ABOUT SBE

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